# THE CALDWELL PARTNERS INTERNATIONAL INC.

### **CONSOLIDATED STATEMENT OF LOSS**

(unaudited - in \$Canadian)

		Three months ended	
	Novembe		
	2011	2010	
Revenues	\$7,269,878	\$6,454,300	
Cost of sales	5,912,299	5,620,821	
Gross profit	1,357,579	833,479	
Expenses			
General and administrative	1,667,798	1,637,983	
Sales and marketing	135,424	142,260	
Other gains and losses (net)	(44,838)	62,634	
	1,758,384	1,842,877	
	(400,805)	(1,009,398)	
Investment income	2,268	16,643	
Loss before income taxes	(398,537)	(992,755)	
Income tax	45,784	0	
Net loss for the period	(\$444,321)	(\$992,755)	
Earnings per share:			
Basic	(\$0.026)	(\$0.058)	
Diluted	(\$0.025)	(\$0.056)	

#### **CONSOLIDATED STATEMENT OF COMPREHENSIVE LOSS**

(unaudited - in \$Canadian)

		Three months ended November 30	
	2011	2010	
Net loss for the period	(\$444,321)	(\$992,755)	
Other comprehensive income:			
Unrealized (loss) gain on marketable securities	(63,232)	91,872	
Cumulative translation adjustment	135,650	(168,077)	
Comprehensive loss for the period	(\$371,903)	(\$1,068,960)	

The accompanying notes are an integal part of these consolidated interim financial statements.



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## THE CALDWELL PARTNERS INTERNATIONAL INC.

#### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

(unaudited - in \$Canadian)

		As at		
	November 30	August 31	September 1	
	2011	2011	2010	
Assets				
Current assets				
Cash and cash equivalents	\$7,306,697	\$6,944,084	\$6,456,274	
Marketable securities	3,063,595	3,126,827	4,124,785	
Accounts receivable	5,552,980	6,537,347	5,875,065	
Income taxes receivable	79,901	80,053	87,377	
Prepaid expenses and other current assets	1,010,230	1,178,793	1,693,133	
	17,013,403	17,867,104	18,236,634	
Non-current assets				
Restricted cash	250,000	250,000	0	
Loans receivable	188,466	162,543	471,020	
Property and equipment	1,707,609	1,700,721	1,609,306	
Intangible assets	591,448	597,322	995,769	
Goodwill	1,007,628	967,236	1,053,255	
Deferred income taxes	75,872	72,834	0	
Total assets	\$20,834,426	\$21,617,760	\$22,365,984	
Liabilities				
Current liabilities				
Accounts payable	\$10,290,208	\$10,724,427	\$9,585,285	
Deferred revenue	\$0	\$0	\$207,346	
Current portion of incentive accrual	530,250	530,250	1,639,818	
	10,820,458	11,254,677	11,432,449	
Non-current liabilities				
Long-term incentive accrual	74,886	53,490	466,614	
	10,895,344	11,308,167	11,899,063	
Equity				
Share capital	16,064,078	16,064,078	16,064,078	
Contributed surplus	4,180,793	4,179,399	4,154,196	
Accumulated other comprehensive income	(12,511)	(84,927)	285,057	
Deficit	(10,293,278)	(9,848,957)	(10,036,410)	
Total equity	9,939,082	10,309,593	10,466,921	
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